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Employment Experience

Start with your present or last job. Include military service assignments and volunteer activities. Exclude organization names which indicate race, color, religion, sex or national origin.

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Mr. JamesSmith 500 Smith Way Huntsville, Al 35801

Dear James

I was pleased to receive your phone call yesterday. Per our conversation, I will be expecting your thousand dollar check in the mail.

You will notice from the enclosed information shows WDRM radio with a number one rating in adults 25 to 54 years old. I trust you will find this information helpful in making a decision. Thank you again for your time yesterday.

Sincerely,

Mark Goodman

1987 JOB APPLICATIONS

-99-

Mary Inge Herndon 1601 Knollwood Drive #24 Mobile, Al. 36609 (205) 661-8814

Objective:

Seeking a position that will provide growth opportunities in

the field of broadcasting leading to a management position.

Education:

Graduate of the University of Alabama, Tuscaloosa, with BA Degree in Communication; broadcast major, management

minor. Date of graduation - May, 1986.

Work Experience:

Sales Assistant at WKSJ-Radio, Mobile, Alabama. Responsibilities included management and coordination of daily sales business activities; included in this was designing creative proposals and letters as well as taking orders over

the phone. (January, 1987 - June 19, 1987)

Announcer and account executive at WVRT-Radio, Gordo, Alabama. Responsibilities included drafting and organizing station promotions and public relations, copywriting and

production. (June, 1986 - December, 1986)

Internship at WJRD-Radio, Tuscaloosa, Alabama. Involved in planning and implementation of station promotions; wrote

commercial copy for WJRD. (Summer 1985)

Volunteer, University Television Services, Tuscaloosa, Alabama. Ran cameras, switcher, audio board, and aided in

editing for productions. (Spring 1985)

Activites:

Union Programs Film Committee

SGA Homecoming Quad Jamboree Committee

SGA Recreation Commission

Intramurals Outstanding Leader Award

Intramurals Team Coach

Partlow Director, chariman of student visitation program to

Partlow State School for the mentally handicapped.

Head coach for girls softball team

Personal:

Born May 4, 1964, single, excellent health.

References:

Upon request.



June 29, 1987

To whom it may concern:

Mary Herndon was employed as Sales Assistant at WKSJ AM/FM for six months. She assisted a Sales Staff of eleven people in various capacities and always in a efficient, professional and positive manner.

With a very large and sometimes thankless workload that required extra hours, I never once heard Mary complain. Mary had one of the best attitudes of anyone I have ever known and was indeed a joy to work with.

She is self-motivated, dependable and an extremely bright person. I whole-heartedly recommend Mary Herndon for any position of responsibility you may have available. I feel certain you will find she is prompt, trustworthy and willing to give that extra bit of effort to make things work!

If you have any questions, please feel free to call me at 205-344-9900.

Sincerely,

Jimmy Wilmer

General Sales Manager

WKSJ Radio

JW:cm

July 1, 1987

Mark Goodwin General Sales Manager Box 789 Decatur, Al 35602

Dear Mr. Goodwin,

Please find enclosed the application for employment.

Thanks once again for considering me for your station. If you need any further information, let me know and I will be more than happy to provide it to you.

Sincerely.

Mary Herndon

Application For Employment



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Position(s) Applied For Is Open:	☐ Yes	□ No	
Position(s) Considered For:			
		Date	

NOTES:

Applicant Data Record

Applicants are considered for all positions, and employees are treated during employment without regard to race, color, religion, sex, national origin, age, marital or veteran status, medical condition or handicap. As employers/government contractors, we comply with government regulations and affirmative action responsibilities. Solely to help us comply with government record keeping, reporting and other legal requirements, please fill out the Applicant Data Record. We appreciate your cooperation. This data is for periodic government reporting and will be kept in a Confidential File separate from the Application for Employment. (PLEASE PRINT) Position(s) Applied For ______ Friend Relative Referral Source: Advertisement Other ☐ Employment Agency Phone ZIP CODE Affirmative Action Survey Government agencies require periodic reports on the sex, ethnicity, handicapped and veteran status of applicants. This data is for analysis and affirmative action only. Submission of information is voluntary. Check one: K Female Male Check one of the following: ☐ Hispanic White L Black Race/Ethnic Group: ☐ American Indian/Alaskan Native ☐ Asian/Pacific Islander Check if any of the following are applicable: Vietnam Era Veteran Disabled Veteran ☐ Handicapped Individual

Education

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This Application For Employment and Applicant Data Record is sold for general use throughout the United States. Amsterdam Printing and Litho Corp. assumes no responsibility for the inclusion in said form of any questions which, when asked by the employer of the job applicant, may violate State and/or Federal Law.

PHIL WILLIAMS
P.O. BOX 62
ONEONTA AL, 35121
205-6255428

AGE:2 4 D.O.B. 7/28/62 SINGLE

BASIC EDUCATION:

SUSAN MOORE HIGH SCHOOL GRADUATION DATE 5/27/80

ALL REQUIRED SUBJECTS INCLUDING FOUR YEARS FOOTBALL, TRACK.

CONTINUED EDUCATION:

GADSDEN STATE JR. COLLEGE GRADUATION DATE 6/15/82 WITH A.S.S.D. COMPLETED COURSES: RADIO/TV SALES, PROMOTIONS, PRODUCTIONS, AND NEWS REPORTING. ALSO, ALL REQUIRED SUBJECTS.

EXPERENCE:

WOEN FM GADSDEN - INTERNSHIP 2 (TWO) OUATTERS 1980-1980

DAVID ALAN HARLESS 3315 University Boulevard East Tuscaloosa, AL 35404 (205) 553-1911

EDUCATION

The University of Alabama, Tuscaloosa, Alabama. Major: Marketing, 1973-1977.

BUSINESS EXPERIENCE

Horizon Ventures, Inc., Tuscaloosa, Alabama. Partner/President/Board of Directors, real estate development. Responsible for concept, design, acquisition and day-to-day operation of a \$2.5 million planned unit development on Lake Tuscaloosa. Consulting work for Farmers Home Administration elderly housing projects for developers throughout the southeast. July 1987 to present.

Merrill Lynch Pierce Fenner & Smith, Tuscaloosa, Alabama; Cowen & Company, Prudential Bache Securities, Houston, Texas. Financial Consultant. Specialized in tax-free municipal bond sales to sophisticated investors as well as bond financing of multi-family housing, stocks, bonds, mutual funds, limited partnerships. October 1982 to July 1987.

Hercules, Inc., Houston, Texas. Chemical Sales Representative. Activities included sales of industrial chemicals to heavy industries and refineries. Training and supervision of plant personnel to enhance plant efficiency through regular inspections and seminars. February 1978 to October 1982.

PROFESSIONAL LICENSES

Series 63 (NASD) - National Association of Securities Dealers; Series 7 (NYSE/NASD) - New York Stock Exchange/National Association of Securities Dealers Full Registration - General Securities Representative; Licensed in Alabama/Mississippi for Life, Health and Disability Insurance; Alabama Real Estate Salesman License.

COURSES

Exceptional Sales Performance, The Forum Corporation; Tax Investments, Prudential Bache Securities; Commodities Trading, Chicago Board of Trade; AYA and Don Williams School of Real Estate; Merrill Lynch Life, Health and Disability Insurance; Prudential-Bache Securities Account Executive Training Program; numerous seminars on stocks, bonds, options, real estate, oil and gas.

ORGANIZATIONAL MEMBERSHIP

Tuscaloosa Board of Realtors; Rotary International; Beta Theta Pi Fraternity

PERSONAL

Date of Birth: May 20, 1955 Marital Status: Married, one child

Health: Excellent

REFERENCES

Furnished upon request.

Vera E. Whisenant

420 Sunnylane Subdivision Columbus, Mississippi 39701 (601) 328-4297

OBJECTIVE

Desire a position in direct sales that will have the opportunity for growth and advancement.

EDUCATION

1969 Mississippi University for Women

Columbus, Mississippi Data Processing, Business

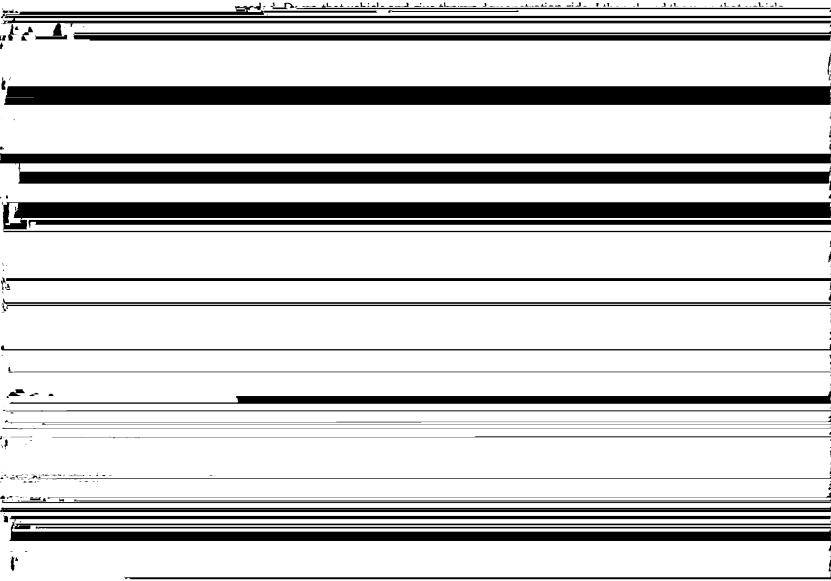
1962 Graduated Coral Gables High School

Coral Gable, Florida

Business

EXPERIENCE

June 1986-October 1987: Superior Dodge, Columbus, Mississippi. As a sales person, my responsibility was to meet and greet customers, qualify them as to the vehicle they wanted or



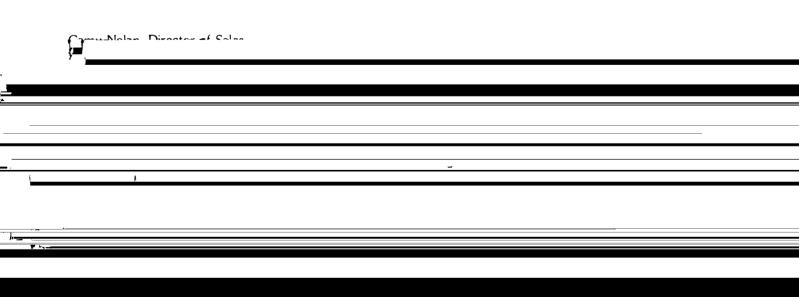
REFERENCES of Vera E. Whisenant

Wesley Adcock, Director of Sales WCBI - TV P. O. Box 271 Columbus, MS 39703 (601) 327-4444

Ron Tew, President UniSouth Banking Corp. 624 Main Columbus, MS 39701 (601) 328-1015

Willie Menotti, Owner Menotti Honda of Columbus 1923 Highway 45 North Columbus, MS 39701 (601) 328-8236

Ronnie McElrath, Sales Manager Sesser Chevrolet Highway 45 North Columbus, MS 39701 (601) 328-4351



Application For Employment

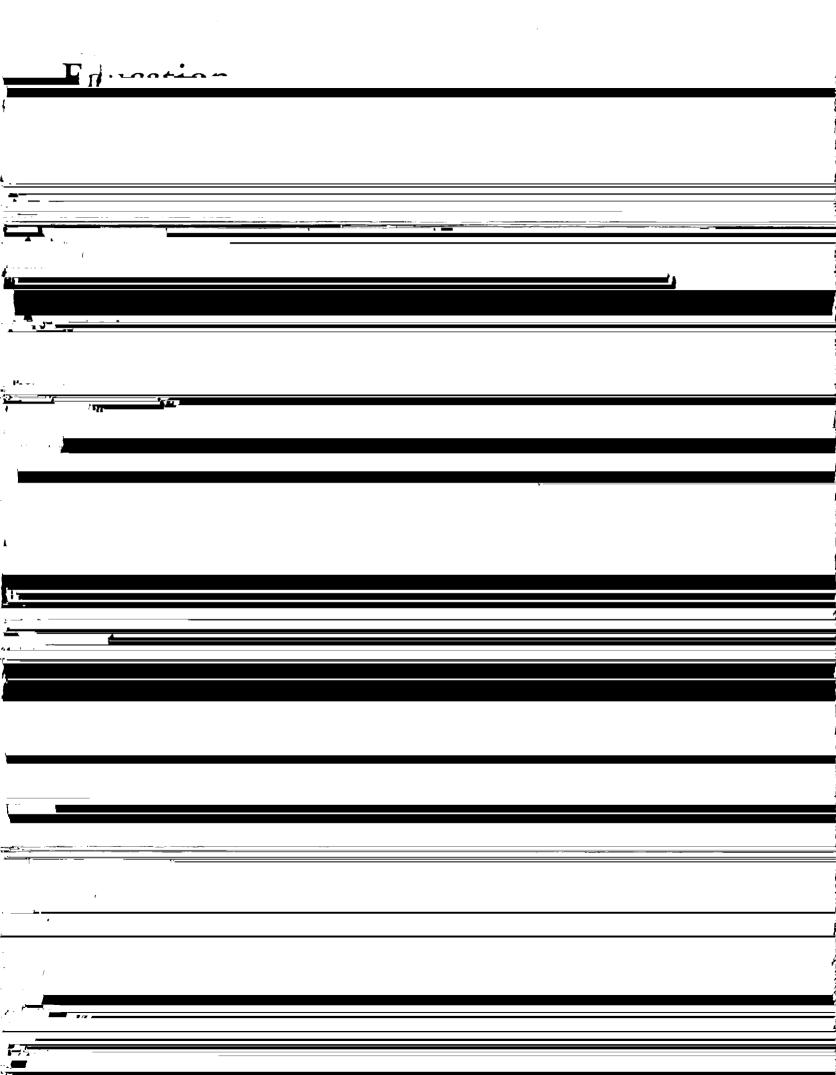
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Te. one (205) 881-8965 Social Security Number 432 21 9108	
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Have ou filed an application here before? Yes No If Yes, give date	_
H. ever been employed here before? Yes No If yes, give date	
A: employed now? Yes No May we contact your present employer? Yes No	()
Are a prevented from lawfully becoming employed ountry because of Visa or Immigration Status? Yes Yes You required upon employment.)	
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As available to work Full Time Part-Time Shift Work Temporar	У
A. on a lay-off and subject to recall? Yes No	
Can you travel if a job requires it? Yes 12 No	
Have your been convicted of a felony within the last 7 years? No Yes (Co. Lation will not necessarily disqualify applicant from employment.)	
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Employment Experience

Start with your present or last job. Include military service assignments and volunteer activities. Exclude organization names which indicate race, color, religion, sex or national origin.

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Applicant Data Record

Applicants are considered for all positions, and employees are treated during employment without regard to race, color, religion, sex, national origin, age, marital or veteran status medical condition or handicap.
As employers/government contractors, we comply with government regulations and affirmative action responsibilities.
Solely to help us comply with government record keeping, reporting and other legal requirements, please fill out the Applicant Data Record. We appreciate your cooperation.
This data is for periodic government reporting and will be kept in a Confidential File separate from the Application for Employment.
(PLEASE PRINT) Date
Position(s) Applied For 23/virtising 50/15
Referral Source: Advertisement Friend Relative Walk-In Employment Agency Other
Name Hohly Carcle Ann Phone (205) 881-8965. Address 2235 Chied manga Trail Huntur 18 AL 35803 NUMBER STREET CITY STATE.
Affirmative Action Survey
Government agencies require periodic reports on the sex, ethnicity, handicapped and veteran status of applithis data is for analysis and affirmative action only. Submission of information is voluntary.
Check one: Male Female
Check one of the following:
Race/Ethnic Group: White Black Hispanic American Indian/Alaskan Native Asian/Pacific Islande
Check if any of the following are applicable: Use Transport Check if any of the following are applicable: Disabled Veteran Handicapped Individual

ALICE E. MANNING

207 Lincoln Street, Apt. B Huntsville, Alabama 35801 (205) 536-6674

OBJECTIVE:

A career as a Sales Manager.

PERSONAL:

Age 28. Have lived in Huntsville, Alabama, all my life, except while attending college.

EDUCATION:

Attended Grissom High School, Huntsville, Alabama. Attended The University of Alabama, University, Alabama. Bachelor of Science in Home Economics, 1981, with concentration on clothing, textiles, design and marketing.

EXPERIENCE: Retail Sales and Management

February, 1987 to Present: Corporate Sales Representative, Huntsville Hilton Towers

Responsibilities: Presently assigned to corporate sales department, responsible for acquiring new business in sleeping rooms, meeting space, banquets and catering functions.

September, 1986 to February, 1987: Corporate Sales Representative, Skycenter

Responsibilities: Assigned to corporate sales department, responsible for acquiring new business in hotel facilities involving rooms, banquets, meeting space, and catering functions as well as solicitation of business from tour groups.

October, 1981 to September, 1986: Assistant Department Manager, and Department Manager, Parisian, Inc., Huntsville, Alabama.

Assigned to Home Store as Department Manager. Job responsibilities are: Supervising sales clerks and other personnel of department. Responsible for scheduling personnel for adequate floor coverage to promote customer service. Develop goal to achieve a high sales volume and maintain excellent customer service. Assist clientele in buying merchandise that is to their liking. Implement creative visual displays to help merchandise sales, noting the attractive features of the product. Provide technical assistance to sales clerks and other personnel. Communicate the objective of the company to personnel. Coordinate and participate in special events such as fashion shows, grand opening party at Madison Square, parties for personnel and promotional activities to create sales. Provide management with information on what is not selling and why. Perform additional tasks as assigned. Have previously worked in the following departments: Ladies Sports Wear, Juniors, Accessories, Boys & Britches and Childrens.

INTERNSHIP:

10/80 to 12/80: J. C. Penney Company, Birmingham, Alabama.

Diversified experience related to business operations in a retail environment by participating in various positions within sales, accounting, credit, stock, catalog and layaway departments. Experience in buying merchandise. Held this position in conjunction with education requirements to achieve credit toward the completion of a Bachelor of Science in Home Economics with minor in Marketing.

Additional and detailed data relative to experience, previous experience, and background are available upon request. Employed as a receptionist and clerk by a law firm during summers while attending college to help defray school expenses.

MEMBERSHIPS:

Alpha Chi Omega Sorority. Former Member of Executive Board.

ACTIVITIES:

House Manager, Assistant House Manger, and Junior Panhellenic Representative Fashion, Inc.
Home Economics Association
Insurance Society
American Marketing Association
Homecoming Committee
Publicity Committee, Red Cross Blood Drive
Numerous other civic and community activities

REFERENCES:

Available upon request.

Application For Employment

Applicants are considered for all positions without regard to race, color, religion, sex, initional origin, age, marital or veteran status, or the presence of a non-job-related medical condition or handicap.

condition of handicap.
(PLEASE PRINT)
Date of Application 12/1/87
Position(s) Applied For Account Executive
References Advertisement Friend Relative Walk-In
Employment Agency X Other Mr. Bramlett
Name Potter Teddy (Ted) Bruce
Address 3500 Conger Rd. Huntsville Al. 35805 NUMBER STREET CITY STATE ZIP CODE
Te the (205) 881-1557 Social Security Number 421 74 6414
If employed and you are under 18, can furnish a work permit?
Have jou ever been employed here before? [] Yes X No If yes, give date
A employed now? Tes No May we contact your present employer? Yes The
A: prevented from lawfully becoming employed in antry because of Visa or Immigration Status? Yes No representation status required upon employment.)
On what date would you be available for work? 12/1/87
Are per available to work Full Time Part-Time Shift Work Temporary
An an on a lay-off and subject to recall? Yes No
Can per travel if a job requires it? XYes No
Have you been convicted of a felony within the last 7 years? No [] Yes (Convection will not necessarily disqualify applicant from employment.)
It Yes, please explain
12 A